

Purchasing Department  
1320 West Main Street Suite 202  
Franklin, Tennessee 37064-3700  
Phone (615) 472-4010



**RFB # 1400**  
**WILLIAMSON COUNTY SCHOOLS**  
**FLIGHT SIMULATOR #2**  
**Augmented/Virtual Reality Immersive Training Devices**

*Notice: The Bid opening date, which was originally advertised in the Tennessean, and the Williamson Herald, has been changed to a new date and time. The new bid opening date has been rescheduled to Tuesday, March 24, 2026 at 3:30 p.m. The terms, conditions and/or specifications shall remain the same.*

Williamson County Schools, (WCS) is currently accepting sealed bids from qualified dealers for the purchase of a Flight Simulator # 2 – Desktop Immersive Training Device. This device will be used in the new WCS Innovation Center in Franklin TN.

Bids must be submitted in a sealed envelope, express mailed or hand delivered to the WCS Central Office, 1320 West Main Street, Suite 202, Franklin, TN 37064, ATTN: Skip Decker. Faxed or emailed bids will not be accepted. **Bids will be received until 3:30 pm on Tuesday, March 24, 2026 at which time they will be officially opened.**

Any bid received after the specified opening time will **not** be accepted. In the event WCS must reschedule an RFB opening date or time, the specifications obtained from the Purchasing Dept. shall reflect the actual date and time. Once the sealed RFB envelope is submitted to WCS the Purchasing Department will stamp the face of the envelope to authenticate the actual date and time it is received.

**The OUTSIDE of the sealed bid envelope must list the following information:**

- **RFB # 1400 Flight Simulator #2 Immersive Training Devices**
- **Date and Time of the Bid opening**
- **Bidders Name and address**

**The INSIDE of the sealed envelope must contain the following items in order to be accepted, failure to include all of these items will result in disqualification:**

- **Completed and Signed Bid Form**
- **TN Drug Free Affidavit (as required by TCA 50-9-113)**
- **TN Background Check Affidavit (as required by TCA 49-5-413)**
- **Certificate of Compliance with the Iran Divestment Act**
- **Non-Boycott of Israel Affidavit**

It is the bidder's responsibility to acknowledge and understand the specifications, scope, requirements, terms and conditions of this bid project. This request for bid was prepared by the WCS Purchasing Department. Should any terms or conditions on the attached specifications differ from the RFB then the terms and conditions of the RFB shall govern the bid process. Any/all questions concerning this RFB document should be addressed in an email and sent to Skip Decker [skipd@wcs.edu](mailto:skipd@wcs.edu) with the WCS Purchasing Department. No questions will be answered on the phone or verbally. All questions will be answered in an Addendum and will be sent to all interested bidders. **NO questions will be allowed after Tuesday, March 17, 2026 at 4:00 pm. An Addendum with the answer to all questions will be sent out around 2:00 pm on Wednesday March 18, 2026 to potential bidders. The addendum will be posted on the WCS website. No further correspondence or queries will be addressed.**

## SCOPE OF PROJECT

This RFB Document contains important details along with precise specifications. "Bidders Beware" understand that the scope and significance of your bid must comply with the specifications. WCS has compiled a complete and straight forward list of specifications which are detailed in these documents.

### Part One:

- 1.1 Purpose:** WCS has constructed a new Innovation Hub for our CTE students. This bid is for the purchase of high-quality augmented reality immersive training devices to introduce the students to the aviation field.
- 1.2 Experience:** Companies submitting a bid for the desk mounted immersive training devices should have a minimum of five year's experience in this type of technology. Bids submitted should be from companies that have the experience, fortitude, determination and financial backing to sell, service, install and train the trainer on how to use these machines. Bid price is to be a 100% turn-key job with the awarded bidder, handling all aspects of the purchase.
- 1.3 The use of a manufacturer's name:** Use of any special brand, model or make in describing an item or the use of detailed descriptive specifications pertinent thereto, does not restrict vendors to that manufacturer or specific article or such detailed descriptive specifications. This means or method is being used to indicate the character or quality of the article desired. The articles or service on which bids are submitted should be of such character, quality and design that will serve the purpose for which it is intended.
- 1.4 Indemnification/ Hold Harmless:** The awarded bidder shall indemnify, defend, save and hold harmless Williamson County Schools its officers, agents and employees from all suits, claims, actions or damages of any nature brought because of arising out of, or due to breach of the agreement by awarded bidder, its subcontractors, suppliers, agents or employees or due to any negligent act or occurrence of any omission or commission of contractor, its subcontractors, suppliers, agents or employees.

## Part Two:

- 2.1 **Award of Bid:** The bid will be awarded to the lowest and best overall bid that meets or exceeds the specifications set forth by the WCS – CTE Career & Technology Department. Any bid that clearly does not meet the specifications will not be considered. It is important to note that WCS will evaluate all submittals using the bidder's ability to complete and follow instructions when providing the document. Bids will be considered using the bidder's level of proposed technology, materials, past experience and overall quality of the training devices.
- 2.2 **Funding:** This project is ultimately subject to funding as with all WCS projects. Bid costs must include all related sales and use tax. Although WCS is tax exempt the Bidders is responsible for any and all sales and use tax for the materials and equipment.
- 2.3 **Training:** WCS will require the awarded bidder provide 100% of the cost to provide complete installation, set up, demonstrations and training the trainer when it is delivered to the school district. Bids must include the cost of the live in person demonstration.
- 2.4 **Added Cost:** The awarded bidder will make available to WCS the entire price and **no added cost regardless of what the nature** will be paid. Each bidder should use caution to be sure that they have included this ancillary cost in the submitted bids. If the awarded bidder fails to comply WCS will not be obligated to pay any additional cost incurred by the bidder.
- 2.5 **Invoicing -Payments:** Payments will be made within (30) days of the date the awarded bidder delivers and has completed the installation of the equipment and all other aspects of the bid project. All aspects must be complete and to the satisfaction of the CTE Director before the invoice is paid. WCS will pay from (1) itemized invoice. The invoice must be reflective of the awarded bid price and include a WCS PO.

## PART THREE

- 3.1 **Awarded Bidders Performance:** If at any time the awarded bidder fails to perform over the terms of the agreement then, WCS reserves the right to negotiate with the next best bidder. This includes failure to provide the units or any of the services included in the bid price they submit.
- 3.2 **Invoicing and Payments:** To reiterate, payments will be made within (30) days of the date the unit(s) are installed and the training set up to the satisfaction of the CTE Director. The companies bidding on this project must have ability to abide by this policy.
- 3.3 **Inside the bid envelope:** Bidders who have not completed the forms required on the first page of this document and placed them inside the sealed envelope will not be accepted. Before bids are read aloud, all forms must be signed, intact and accounted for or the bid will be disqualified.  
NO EXCEPTIONS
- 3.4 **Trash Facilities:** The awarded bidder must uncrate and dispose of all shipping cartons, containers or other trash off site. The bidder will not be allowed to use the facility dumpster and must haul off all shipping debris from the school grounds. This must be included in the cost of the units.

**SPECIFICATIONS FOR THE AUGMENTED & VIRTUAL REALITY  
FLIGHT IMMERSIVE TRAINING DEVICES**

**Immersive Training Devices Virtual & Augmented**

**(5) units to be purchased  
( 4 Virtual ) and (1 augmented)**

**Virtual Reality Flight Training System**

**Includes the following:**

- 1. VR ready computer with flight training software**
- 2. Flight controls, rudder pedals, flight yoke and vernier throttle/mixture**
- 3. Chassis, chair and motion actuators**
- 4. VR headset**
- 5. Internet connectivity to vendor for diagnostics and remote support**
- 6. Equal to or better than True Course ITD and Courseware**
- 7. Site licenses for up to 200 students**

**NOTE: CONCERNING LIQUIDATED DAMAGES:**

**Turnkey delivery, installation, test, train deadline is Thursday, July 31, 2026  
Which is approximately 125 days from date of the awarded PO. If not completed  
by or before this date, then beginning Friday, August 1, 2026 liquidated damages of \$250  
per consecutive calendar day shall be begin and will continue until project is complete to  
the satisfaction of the CTE Director and the WCS Purchasing Manager. Deductions will  
be deducted from the invoice before payment is made.**

**RFB # 1400**  
**FLIGHT SIMULATOR #2**  
**Desktop Immersive Training Devices**  
**Augmented & Virtual**

**BID COVER SHEET**

*THIS BID COVER SHEET MUST BE ATTACHED AS THE FIRST PAGE OF THE SUBMITTED RFB PACKETT.*

I, \_\_\_\_\_ (Name) \_\_\_\_\_ (Title) verify that I have carefully read the specifications, terms conditions, and instructions contained within this RFB document. I understand, acknowledge and agree with all the language set forth in the document. I acknowledge that my bid price covers all the costs of providing the flight simulator and all other cost associated with them, which includes, but is not limited to shipping, installation, training, software and hardware and is 100% complete and ready to use by Williamson County Schools. By signing this document and submitting my bid I fully acknowledge, understand and accept the language contained within the document.

Flight Simulator #2 Desktop immersive training devices must be delivered and installed at the following address:

Williamson County Schools  
Innovation Hub  
106 Claude Yates Drive  
Franklin, TN 37064 Attn: Jeremy Qualls & Kris Schneider

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_  
\_\_\_\_\_

**Phone Number:** \_\_\_\_\_ **Cell Phone Number:** \_\_\_\_\_

**Email Address:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**BASE BID:** WCS intends to purchase (5) units.

Please provide the 100% total cost of the desktop immersive simulator as per specifications.

**Each Unit \$** \_\_\_\_\_ **Total for (5) units \$** \_\_\_\_\_

**BRAND:** \_\_\_\_\_ **MODEL:** \_\_\_\_\_

**WARRANTY:** \_\_\_\_\_

**Annual Licensing Fee/Support Fees List all:** \_\_\_\_\_

**COMMENTS:**

**DRUG-FREE WORKPLACE AFFIDAVIT**

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

The undersigned, principal officer of \_\_\_\_\_, an employer of five (5) or more employees contracting with Williamson County government to provide construction services, hereby states under oath as follows:

1. The under signed is a principal officer of \_\_\_\_\_ (hereinafter referred to as the "Company"), and is duly authorized to execute this Affidavit on behalf of the Company.
2. The Company submits this Affidavit pursuant to T.C.A. § 50-9-113, which requires each employer with no less than five (5) employees receiving pay who contacts with the state or any local government to provide construction services to submit an affidavit stating that such employer has a drug-free workplace program that complies with Title 50, Chapter 9, of the *Tennessee Code Annotated*.
3. The Company is in compliance with T.C.A. § 50-9-113.

Further affiant saith not.

\_\_\_\_\_  
**Principal Officer**

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

Before me personally appeared \_\_\_\_\_ with whom I am personally acquainted ( or proved to me on the basis of satisfactory evidence ), and who acknowledged that such person executed the forgoing affidavit for the purposes therein contained.

Witness my hand and seal at office this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_

Notary Public \_\_\_\_\_

My commission expires: \_\_\_\_\_

**CRIMINAL BACKGROUND COMPLIANCE AFFIDAVIT**

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

The undersigned, principal officer of \_\_\_\_\_, an employer contracting with Williamson County Board of Education to provide services having direct contact with children or access to grounds of a Williamson County public school while students are on grounds, hereby states under oath as follows:

1. The undersigned is a principal officer of \_\_\_\_\_ (hereafter referred to as the "Company") and is duly authorized to execute this Affidavit on behalf of the Company.
2. The Company submits this Affidavit pursuant to T.C.A. § 49-5-4 13 as amended effective September 1, 2007 for entities entering into contracts with a local board of education where the company's employees will have direct contact with school children or access to the grounds of a school when children are present. It is the duty of the Company to require applicants supply a fingerprint sample and submit to a criminal history records check to be conducted by the Tennessee Bureau of Investigation and the Federal Bureau of Investigation prior to permitting the person to have contact with such children or enter school grounds and to take certain other actions based upon the results of the records check.
3. The Company is in compliance with the terms of T.C.A. § 49-5-413.

Further affiant saith naught. Principal Officer

STATE OF \_\_\_\_\_ COUNTY OF \_\_\_\_\_

Before me personally appeared \_\_\_\_\_ with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who acknowledged that he/she is the

\_\_\_\_\_ of \_\_\_\_\_ and is authorized to execute this instrument on behalf of the principal for the purposes therein contained.

Witness my hand and seal at office this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_\_.

Notary Public \_\_\_\_\_

**My commission expires:** \_\_\_\_\_

# **CERTIFICATION OF COMPLIANCE WITH THE IRAN DIVESTMENT ACT**

Effective July 1, 2016, this form must be submitted for any contract that is subject to the Iran Divestment Act, Tenn. Code Ann. § 12-12-101, et seq., (“Act”). This form must be submitted with any bid or proposal regardless of where the principal place of business is located.

Pursuant to the Act, this certification must be completed by any corporation, general partnership, limited partnership, limited liability partnership, joint venture, nonprofit organization, or other business organization that is contracting with a political subdivision of the State of Tennessee.

## **Certification Requirements.**

No state agency or local government shall enter into any contract subject to the Act, or amend or renew any such contract with any bidder/contractor who is found ineligible under the Act.

Complete all sections of this certification and sign and date it, under oath, in the presence of a Notary Public or a person authorized to take an oath in another state.

## **CERTIFICATION:**

I, the undersigned, certify that by submission of this bid, each bidder and each person signing on behalf of any Respondent certifies, and in the case of a joint bid or contract each party thereto certifies, as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to Tenn. Code Ann. § 12-12-106.

Respondent represents it has the full power, knowledge, and authority to make this Certification and that the signatory signing this Certification on behalf of bidder/contractor has been duly authorized to do so on behalf of the bidder/contractor.

Sworn as true to the best of my knowledge and belief, subject to the penalties of false statement.

\_\_\_\_\_  
Printed Respondent Name Printed Name of Authorized Official

\_\_\_\_\_  
Signature of Authorized Official

\_\_\_\_\_  
Date

**NON-BOYCOTT OF ISRAEL**  
**CERTIFICATION**

Tenn. Code Ann. § 12-4-119 prohibits public entities from entering into a contract for services, supplies, information technology or construction unless the contract includes a written certification that the company is not currently engaged in and will not be engaged in for the duration of the contract, a boycott of Israel. This applies to any contract entered into on or after July 1, 2022. The law does not apply to contracts with a value of less than \$250,000 or in contracts where the supplier has less than ten employees. A boycott of Israel means engaging in refusals to deal, terminating business activities or other commercial actions that are intended to limit commercial relations with Israel, or companies doing business in or with Israel or authorized by, licensed by or organized under the laws of the State of Israel to do business, or persons or entities doing business in Israel, when such actions are taken: (1) In compliance with, or adherence to, calls for a boycott of Israel, or (2) In a manner that discriminates on the basis of nationality, national origin, religion, or other unreasonable basis and is not based on a valid business reason. Tenn. Code Ann. § 12-4-119.

**Certification Requirements.** Complete all sections of this certification and sign and date it, under oath, in the presence of a Notary Public or a person authorized to take an oath in another state.

**CERTIFICATION:** The Contractor certifies that it is not currently engaged in, and will not for the duration of the contract engage in, a boycott of Israel as defined by Tenn. Code Ann. § 12-4-119. This provision shall not apply to contracts with a total value of less than two hundred fifty thousand dollars (\$250,000) or to contractors with less than ten (10) employees.

\_\_\_\_\_  
Printed Name and Title of Authorized Official

\_\_\_\_\_  
Signature of Authorized Official

\_\_\_\_\_  
Date

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

Before me personally appeared \_\_\_\_\_, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who acknowledged that such person executed the forgoing affidavit for the purposes therein contained.

Witness my hand and seal at office this \_\_\_\_\_ day of \_\_\_\_\_.

**Notary Public My commission expires:**

\_\_\_\_\_